PURPOSE OF REPORT

To request authority to enable the award of a contract for a Social Impact Bond for Entrenched Rough Sleepers in Greater Manchester and to advise on the process undertaken. This is a payment-by-results contract with a maximum value of £1.8m over 3 years, to deliver a range of specified outcomes for this client group.

RECOMMENDATIONS:

The GMCA is requested to:

1. Note that DCLG have confirmed an allocation of up to £1.8m to the GMCA to deliver a Social Impact Bond for Entrenched Rough Sleepers.

2. Note the process undertaken as described in the report in order to identify a preferred provider to deliver the programme.

3. Agree to give delegated authority to the GMCA Treasurer, to award the contract for the delivery of the GM Rough Sleepers SIB in accordance with the terms and value set out in the report following the procurement process and agree to also authorise the GMCA Monitoring Officer to finalise and complete the necessary legal documentation.

4. CONTACT OFFICERS:

   Mike Wright, GMCA Strategic Lead on Homelessness
   Shuff Tariq, Partnership & Projects Manager, GMCA
   Paul Maynard, AGMA Procurement Hub
   Kathryn Saldhana, MCC Legal Services Team
<table>
<thead>
<tr>
<th>TRACKING/PROCESS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Does this report relate to a major strategic decision, as set out in the GMCA Constitution (paragraph 14.2) or in the process (paragraph 13.1 AGMA Constitution) agreed by the AGMA Executive Board:</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>EXEMPTION FROM CALL IN</th>
</tr>
</thead>
<tbody>
<tr>
<td>Are there any aspects in this report which means it should be considered to be exempt from call in by the AGMA Scrutiny Pool on the grounds of urgency?</td>
</tr>
</tbody>
</table>
1.0 Introduction, Background and Programme Outline

1.1 Greater Manchester has seen significant and sustained increases in rough sleeping in recent years. On official counts, 189 people were found to be sleeping rough on the last verified count in November 2016. While this in itself an increase of 361% from 2010, it is believed to be an under-estimate, with the true figure of people who regularly sleep rough believed to be between 300-400 in any year.

1.2 In December 2016, the GMCA made a successful bid on behalf of Greater Manchester to become one of a select number of areas to contract for a Social Impact Bond (SIB) for entrenched rough sleepers. This SIB is a government-supported approach to funding provision, with a financial model which is based on private capital supporting government funding, delivering results for a small return for the investor.

1.3 The SIB for entrenched rough sleepers is based on a payment-by-results model, with the provider securing funding by achieving results based on an agreed rate-card. Should the provider not achieve any results, they will not get paid, meaning that they bear all of the risk in this process.

1.4 Known rough sleepers are referred into the programme and it is only a named cohort who the provider is able to work with. This cohort is fixed from 31 October 2018, with no further referrals into the programme allowed after this date. All referrals must be made with the consent of the rough sleeper. All boroughs in GM will benefit from the programme.

1.5 No GMCA funding will be invested in this project. All of the funding comes from DCLG, with GMCA providing an oversight and administrative role in verifying outcomes and being the single point of referrals into the programme.

2.0 Provider Selection Process

2.1 Following notification that GMCA had been successful in its bid, the Department for Communities & Local Government (DCLG) worked with authorities to develop a final offer for potential bidders. This was confirmed in early July 2017.

2.2 A Project Board was established consisting of representatives from GMCA, Manchester City Council, Wigan MBC and a person with lived experience, who also inputted into the final bid document. Officers from Manchester CC and Wigan MBC were chosen due to the extent of rough sleeping and expertise in this area. Procurement advice was provided through the process by the AGMA Procurement Hub and the following timetable was developed to target a contract award in October 2017:

2.3 Following publication on The Chest, three bids were received.

2.4 The Project Board evaluated bids based on quality and one bid was non-compliant due to failing to meet the quality threshold. The remaining two bidders were invited for interview and following an overall evaluation process, a preferred bidder identified.
3.0 Conclusion

3.1 The Project Board concluded that the preferred bidder in this process offers Greater Manchester significant value in tackling rough sleeping and in meeting the Mayoral priority of ending the need for rough sleeping by 2020.

4.0 Recommendations

4.1 The recommendations appear at the front page of the report.

CONTACT OFFICERS:

Mike Wright, GMCA Strategic Lead on Homelessness
Shuff Tariq, Partnership & Projects Manager, GMCA
Paul Maynard, AGMA Procurement Hub
Kathryn Saldhana, MCC Legal Services Team